

# SKP OHD

SKOPJE  
INTERNATIONAL  
AIRPORT

OHRID ST. PAUL  
THE APOSTLE  
AIRPORT



**TAV**  
Airports

# SKOPJE & OHRID'S BACKGROUND



In 2008, TAV has been awarded with the development and operation of Macedonia's two international airports: Skopje International Airport (SKP) and Ohrid St. Paul the Apostle International Airports (OHD).

SKP, located in the capital city Skopje and OHD, located on the coast line of Lake Ohrid are the only international airports in the country, **servicing as the gateways of Macedonia to the world.**

Operator of 15 airports worldwide, TAV Airports took over the operations of SKP and OHD in March 2010.



# MACEDONIA TRAVEL IS LIBERAL AND EASY

## No Schengen Visa Requirement

The European Parliament has adopted the visa liberalization for Macedonia in 2009. Macedonia joined Europe's visa-free regime which covers about 500 million citizens and a territory of 4.3 million m<sup>2</sup>.

Macedonian nationals are also able to travel visa-free to Switzerland, Iceland and Norway, which are not EU members, but are part of the Schengen area.

## No more traffic restrictions

Macedonia is also a member of the European Common Aviation Area (ECAA), where traffic growth shall be based on free market access, freedom of establishment, equal conditions of competition, and common rules including in the areas of safety, security, air traffic management, social and environmental regulations.





# SKP & OHD HAVE CONVENIENT LOCATIONS



Skopje has a population of 0.5 million. It is the capital city of Macedonia, hosting the Government and all foreign embassies. Skopje is an important crossroads of trade, strategically located at the centre of Balkan region's highway and railway networks. Ohrid, located on the eastern shore of Lake Ohrid is the tourism center of Macedonia. Ohrid welcomes about 250,000 tourists each year thanks to its historical and natural attractions.

Macedonia's visitors are heavily from Europe, due to its proximity and the Macedonian diaspora in the region.

## SKP'S CATCHMENT AREA

Driving Time	Population
30 min	0.5 m
60 min	1.0 m
90 min	2.8 m
120 min	5.0 m

## SKP'S TOP DESTINATIONS

Destination	Share in Total Traffic
Germany	21%
Turkey	14%
Switzerland	13%
Sweden	10%
Austria	6%
Others	36%

## OHD'S TOP DESTINATIONS

Destination	Share in Total Traffic
Switzerland	40%
Netherlands	25%
Poland	11%
United Kingdom	9%



# SKP & OHD OFFER LOW OPERATING COSTS



Skopje (SKP) and Ohrid (OHD) International Airports appreciate and support all airlines interested in new routes in strategic markets by offering incentive schemes.

Depending on the route growth in question, airlines may be eligible for various additional backing, both financial as well as in terms of advertising and PR support. Contact our route development team for detailed information on our incentive scheme regarding SKP and OHD.

**SKP and OHD offer the following tariff charges (without the incentives):**

## SKP & OHD MAJOR AIRPORT CHARGES

LANDING FEE	SKP	OHD
Up to 30 Tonnes	€ 7.2 / Tonne	€ 7.2 / Tonne
Over 30 Tonnes	€ 7.7 / Tonne	€ 7.7 / Tonne
Parking Fee (First 4 hours free)	€1.6 / Tonne per day	€1.6 / Tonne per day
International Passenger Fee	€ 11.50 / Departing pax	€ 10.20 / Departing pax

Average ticket fares of flights from SKP to destination regions are given below:

ORIGIN / DESTINATION REGION	SKP
Europe	€ 130
Middle East	€ 162









# SKP & OHD ARE EFFICIENT AIRPORTS



Skopje (SKP) and Ohrid (OHD) International Airports, with their experienced management and highly qualified staff, offer smooth operations for any type of aircraft. Equipped with the latest technology, SKP & OHD offer a turnaround time of 40 minutes that saves considerable time and money per aircraft.

TAVGroup, experienced with the construction, management and operations of many airports in MENA region and Turkey, built a new terminal for SKP in 2011. With the new terminal building, total capacity of the airport reached 4 million annual passengers, relieving SKP from its peak hour bottlenecks.

OHD infrastructure was also improved in 2011 with a capacity enhancement project including a new hangar, renovation of cargo facilities and the apron area, a new VIP terminal and renewal of all necessary equipment.

SKP and OHD offer efficient and smooth operations, leading to higher service quality.

## TERMINAL FACTS & FIGURES

	SKP	OHD
Terminal Capacity (Annual Passengers)	4,000,000	300,000
Terminal Area	40,000 m <sup>2</sup>	3,260 m <sup>2</sup>
Runway Length	2,950 m	2,550 m
Check-in Counters	23	6
Boarding Gates	11	3
Baggage Claim	2	1



# SKP & OHD ARE OPERATED BY EXPERIENCED MANAGEMENT WITH REGIONAL KNOW-HOW

**TAV Airports** has been operating Skopje and Ohrid since March 2010. Having established itself as an international brand with its ever increasing business volume and successful projects in the three continents, TAV Airports serves more than 1,024 flights by more than 200 airline companies and 152 million passengers each year. TAV Airports is the leader in airport operations in Turkey, and is becoming a leading operator in the Middle East North Africa (MENA) region.

TAV deploys an expert management team in charge of operations in the SKP & OHD International Airports, **ensuring quality airport service in compliance with international standards**, considering the needs of the business & tourism-centric traffic.







■ Airport Operations  
■ Construction Only

### Istanbul Atatürk Airport

68M pax in 2018  
 Operator  
 Concession - Lease

### Ankara Esenboga Airport

16.7M pax in 2018  
 Operator  
 Concession - Lease

### Gazipasa-Alanya Airport

1.2M pax in 2018  
 Operator  
 Concession - BOT

### Skopje International Airport

2.2M pax in 2018  
 Operator  
 Concession - BOT

### Antalya Airport

31.6M Pax in 2018  
 Operator  
 Concession - BOT

### Tbilisi Airport

3.8M pax in 2018  
 Operator  
 Concession - BOT

### Ohrid Airport

184K pax in 2018  
 Operator  
 Concession - BOT

### Riga Airport

7.1M pax in 2018  
 Management of Commercial Areas  
 Concession - Lease

### Zagreb Airport

3.3M pax in 2018  
 Operator  
 Concession - BOT

### Monastir Airport

1.6M pax in 2018  
 Operator  
 Concession - BOT

### Batumi Airport

600K pax in 2018  
 Operator  
 Concession - BOT

### Milas-Bodrum Airport

4.2M pax in 2018  
 Operator  
 Concession - BOT

### Enfidha Airport

930K pax in 2018  
 Operator  
 Concession - BOT

### Madinah Airport

8.1M pax in 2018  
 Operator  
 Concession - BOT

### Izmir Adnan Menderes Airport

13.4M pax in 2018  
 Operator  
 Concession - BOT

**Doha Hamad Airport Passenger Terminal Complex**

USD 3.9 billion

**Abu Dhabi Airport Midfield Terminal Building**

USD 3 billion

**Tripoli Airport**

USD 2.3 billion

Riyadh Airport Terminal 5	Cairo Airport Terminal Building 3	Bahrain International Airport New Terminal Building	Muscat Airport Airside & Landside Infrastructure Works	Jeddah SAEI Aircraft Maintenance Hangars	Amsterdam Airport Schiphol New Pier A
USD 400 million	USD 490 million	USD 1.1 billion	USD 1.17 billion	USD 765 million	USD 290 million

# SKOPJE & OHRID PRESENT POINT OF CONTACT

You will never be ignored or left confused in search of answers for your operational needs. **Skopje (SKP) and Ohrid's (OHD)** marketing team is fully responsible for ensuring communication and cooperation with you.

## **For general enquiries:**

tavmarketing@tav.aero  
macedoniamarketing@tav.aero

## **Macedonia's route development contacts:**

Can Canbolat  
Senior Marketing Specialist  
Can.Canbolat@tav.aero

Özge Küçükcan  
Business Planning Manager  
Ozge.Kucukcan@tav.aero







# SKP OHD

SKOPIE INTERNATIONAL AIRPORT  
OHRID ST. PAUL THE APOSTLE AIRPORT